

## Medical Manager



A superb opportunity in a growing company for a Medical Manager with line management responsibility.

### Client

Norgine is one of a handful of independent pharmaceutical companies with a genuinely pan-European base, having successfully developed during its 104 year history to become a specialty pharmaceutical powerhouse.

Norgine's focus is pharmaceutical products that address significant unmet clinical need in areas such as gastroenterology, hepatology, anti-infectives and palliative care.

Norgine employs around 1200 staff with over 400 in Sales and Marketing and around 500 in Manufacturing. In 2009 Norgine's total revenue increased to €257 million, with net product sales increasing by 11% to €253 million. Norgine continues to demonstrate impressive organic growth with 23 consecutive years of double digit sales growth.

Norgine has a highly active Development function and currently has more than 10 products at various stages of clinical development in the

core areas of gastroenterology and hepatology, as well as a number of in-licensed products at late phase development.

### Location

Norgine Global Head Quarters - Harefield, Middlesex

### Role

Reporting to the Medical Director, the Medical Manager will manage the Medical Information and Pharmacovigilance functions whilst supporting the Medical Director in carrying out the day to day operational activities of the Medical Department. The Medical Manager will also provide input to International projects and assist project teams for new product development.

The successful candidate will act in close support of the UK Business Unit Sales and Marketing departments covering markets in the UK and Ireland, Australia, New Zealand and South Africa. The Medical Manager will work with key influencers and KOLs in both primary and secondary care settings to

develop opportunities for collaboration. Reporting to the job holder will be the Medical Affairs Manager, the Medical Affairs Executive, and the Medical Affairs Administrator.

### Candidate

A successful GMC registered pharmaceutical physician with significant experience in the pharmaceutical industry. Proven ability to utilise medical/scientific knowledge to meet commercial objectives. Excellent communication, interpersonal and negotiation skills are a pre-requisite. Experience within G.I is highly desirable.

Salary will be determined by the successful candidate's background and experience.

To apply please contact Spencer Marsh at Only Medics Recruitment Ltd.

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